



## TANZANIA NATIONAL PARKS (TANAPA)

### INVITATION FOR INVESTORS

#### Construction of Permanent Tented Camps and Lodges in Ruaha, Mikumi and Mahale National Parks

1. Tanzania National Parks (TANAPA), which has the mandate to manage and regulate the use of areas designated as National Parks, is looking for eligible, reputable and competent Investors to invest in the construction of new Permanent Tented Camps and lodges in the Ruaha Mikumi and Mahale National Parks. Ruaha, Mikumi and Mahale National Parks are among the fifteen National parks in Tanzania.

#### 2. Size and Geographical Location:

- (a) Mikumi National Park (MINAPA) is located on the main road from Dar es Salaam to Iringa. Mikumi was initially established in 1964 but the boundaries were extended in 1975 to its current size of 3 326 km<sup>2</sup>.
- (b) Mahale National Park covers an area of 1,613 km<sup>2</sup>. This Park was gazetted in 1985. It is located on the Western Tanzania, bordering Lake Tanganyika.
- (c) Ruaha National Park covers more than 20,200 km<sup>2</sup>. It is now the largest park in Tanzania after extension of the Park boundary in the year 2007. It is located in central Tanzania, 128km (80 miles) west of Iringa.

#### 3. Investment Opportunities:

The Management Plans of these Parks, which were developed recently, provide opportunities for construction of new Permanent Tented Camps (PTCs) and Lodges as follows:-

##### 3.1 Mikumi National Park

##### 3.1.1 Permanent Tented Camps

S/N	Area Earmarked	Number of PTCs	Maximum Number of Beds
1	Lumanga	1	24

### 3.1.2 Lodge

S/N	Area Earmarked	Number of PTCs	Maximum Number of Beds
1	Mahondo	1	80

### 3.2 Mahale National Park

#### 3.2.1 Permanent Tented Camp

S/N	Area Earmarked	Number of PTCs	Maximum Number of Beds
1	Sisaba	1	16
2	Mankungwe	1	16

### 3.3 Ruaha National Park

#### 3.3.1 Permanent Tented Camps

S/N	Area Earmarked	Number of PTCs	Maximum Number of Beds
1	Chaugigima	1	40
2	Ndatambulwa	1	40
3	Chamkwata	1	40
4	Makinde	1	40

#### 3.3.2 Lodges

S/N	Area Earmarked	Number of PTCs	Maximum Number of Beds
1	Itiku	1	100
2	Nyiringa	1	100

- Interested parties (Investors) will be required to provide TANAPA with written letters of intent specifying a site of interest. Each investor is allowed to apply for one site only for each Park. Once the letters of interest have been received, the potential investors will be given more details that will enable them to prepare project proposals (Development Prospectus DP's).

#### 5. Selection of Suitable Investors

Competent investors will be selected using a multiple selection criteria as specified in the TANAPA Development Action Lease Procedures (DALP). The selection will be based on an evaluation of the project proposals (DP) that will be submitted by potential investors.

#### 6. Sealing and Marking of DP's

The Investor shall seal the original of the DP in one inner envelope and an outer envelope, duly marking the inner envelope as "Original"

The inner and outer envelopes shall:

- a) Be addressed to TANAPA at the address given.
- b) Bear (the Project Name, the area earmarked) Parks and
- c) Provide a warning “*Not to Open Before*” the time & date and time for proposal opening as specified in the Invitation.

In addition, the inner envelope shall indicate the name and address of the Investor to enable the Proposal to be returned unopened in case it is declared “late/not to conform to any of the submission conditions”.

If the outer envelope is not sealed and marked as required, TANAPA will assume no responsibility for the Proposal’s misplacement or premature opening.

**7. Deadline of Submission of DP’s**

The deadline for the submission of the DPs is **14:00 hrs** local time on 30<sup>th</sup> June 2008. DPs will be opened immediately thereafter on the same day in the presence of interested Investors or their representatives who choose to attend the event at **TANAPA HQ Board Room** at the **Mwalimu J. K. Nyerere Conservation Centre**, Dodoma Road, Arusha.

8. All interested investors are encouraged to apply and contact TANAPA HQ by using the address given below.

**THE DIRECTOR GENERAL,  
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